

Monterey Country Club 2011 Fourth Quarter Sales*

Plan	Date	Address	List Price	Sold Price
20	12/16/11	154 Don Miguel	\$120,000	\$120,000
20	12/13/11	367 San Remo	\$209,000	\$195,000
200	10/20/11	144 Don Miguel	\$219,000	\$200,000
30	11/18/11	209 Serena	\$219,900	\$199,500
30	12/19/11	276 Avenida Del Sol	\$319,000	\$300,000
300	12/20/11	337 S. Sierra Madre	\$209,000	\$200,000
3000	10/15/11	164 Gran Via	\$299,000	\$255,000
3000**	12/19/11	217 Castellana North	\$519,000	\$500,000

**Sideyard

Total Sales, 2011: 43	Average Sq. Ft. Price: \$155.30
Total Sales, 2010: 43	Average Sq. Ft. Price: \$167.20
Total Sales, 2009: 37	Average Sq. Ft. Price: \$200.53
Total Sales, 2008: 38	Average Sq. Ft. Price: \$227.51
Total Sales, 2007: 42	Average Sq. Ft. Price: \$269.49
Total Sales, 2006: 56	Average Sq. Ft. Price: \$273.55